# Elliott Kane

## **Senior UX Designer**

I'm a designer with 9 years of experience and a strong drive towards creating products and websites that are accessible, good looking, and most importantly data-backed and approved by real users. I have a well-rounded background from working in web design, digital branding systems, front-end development, and product design. Full-time champion of user-centered design and UX research: as well as a part-time hiker, painter, and collector of fun facts.

#### Contact

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### **Education**

#### **Kutztown University**

BFA Communication Design Interactive and Illustration Concentration 2015

### **Skills**

Figma

**User Experience Testing** 

Adobe Photoshop

Adobe Illustrator

Adobe InDesign

Adobe AfterEffects

Sketch

HTML5

**CSS** 

Javascript

Visual Studio Code

Github

### **Experience**

### Senior Designer, Web @ Embrace Pet Insurance

April 2024 - Present

- Collaborated with cross-functional teams to modernize our quote engine, with close attention to how the design system translates to partner brands and affiliates.
- Brought the quote engine into the current decade with a new design system and style guide, based on contemporary trends and best practices. This replaced a legacy design system with dependencies on the previous 2019 style guide.
- Most recently implemented a new streamlined quote process, boosting CVR by 1.2% and total insurance premium by 14%.
- Designed A/B tests for the quote engine, with a focus on incremental changes reactive to user behavior and testing data, boosting CVR by .5% YoY.

### Senior UI/UX Designer @ GoTo

September 2020 - January 2024

- Worked within a cross-functional agile team to support GoTo's web eCommerce experience across its diverse product portfolio.
- Most recently spearheaded a complete revamp of Grasshopper's web design system and UI in Figma, boosting traffic by 5.5%
- Regularly conducted UX research using tools like UserTesting and Optimal Workshop, shaping user-centric design solutions.
- Boosted MQLs by 25% by designing a user-tested contact sales flow and form experience
- Supported marketing initiatives such as feature releases, partner programs, and promotions, lifting webinar and event signups by over 10%

### UI/UX Designer @ LastPass

May 2020 - September 2020

- Contracted with LastPass to help evolve their online B2B and B2C experiences
- Bolstered the user journey from top to bottom of funnel through new SEO and feature pages, boosting traffic by over 10%
- Ran extensive usability testing to create qualitative and quantitative data-backed IA for navigation and footer.

### Graphic Designer at Embark Veterinary

June 2018 - March 2020

- Designed and improved the experience of essential pre-purchase pages to boost conversion and nurture prospects down the funnel to purchase.
- Worked on essential A/B tests to soft launch new products and boost conversion by 4%.
- Audited key pages, correcting inefficiencies in page builds and boosting page load by 3 seconds and reducing bounce by 2%.
- Created interfaces for new product features in the web application, including Embark's canine relative finder and DNA kit upgrade flows.
- Designed for multi-channel campaigns for holidays and major sales across Facebook, Instagram, Google Display, email, and more.

#### **UI/UX Designer at Excellis Interactive**

Jan 2016 - May 2018

- Designed user interfaces for SaaS B2B and B2C platforms
- Streamlined the UX of SAP applications such as Hybris, reducing visual clutter by 33%
- Wireframed, designed user interfaces, and created presentations and pitch work for clients such as Home Depot and NBC Universal.
- Ample UX experience in user testing, integrating client feedback, and rapid prototyping in Bootstrap
- Lead \$100K+ projects with clients such as Mohawk Flooring and Grainger.